

MINUTES of a meeting of Unit 166 Board of Directors held on Saturday August 29, 2020 at 9am via video conference.

**Present:** Elad Barak, Charles Bond, Denise Donovan, David Ellis (*until 10:07am*), Michael Kammermayer, Debra Kestenberg (Secretary), David McCrady, Andy Risman, Darlene Scott, Michael Yang, Sheila Xu (*arrived 9:50 am*)

Andy Risman assumed the Chair.

#### **Minutes – January 4, 2020**

**Motion** by David Ellis, seconded by Darlene Scott *that the Minutes of the May 9, 2020 meeting of Unit 166 Board of Directors be approved.. Carried*

#### **Treasurer’s Report**

The Report to July 31, 2020, circulated by Andy Risman, was presented. Andy reported on the goal of maintaining our current cash position.

**Motion** by Charles Bond, seconded by David Ellis *that the Treasurer’s Report be accepted as presented. Carried*

#### **Silver Linings Week**

Andy reported on the Unit subsidizing clubs for sanction fees associated the first two (2) Silver Lining sessions. Clubs are to be informed of the Board’s decision to cease subsidizing.

**Motion** by Andy Risman, seconded by Denise Donovan *that the Unit stop financing all sanction fees. Carried*

#### **Unit Championship Allotments**

David Ellis reported on information gathered and that Unit Championship games are on hold pending ACBL approval of Unit virtual games. Due to the fact that we are entitled to 24 unit championships per year and we have fewer virtual clubs, all Unit 166 virtual clubs will be offered the opportunity to run this voluntary game.

#### **Upcoming Tournament Contracts**

Darlene Scott reported on delays in dealings with hotels due to COVID-19.

Discussion ensued regarding future Regional tournaments. Darlene will inform stakeholders of the Board’s decision.

**Motion** by Darlene Scott seconded by David Ellis *that the January 2021 and Easter Regional be canceled. Carried*

#### **Easter Regional Deposit**

Darlene Scott continues communication with The Sheraton and is still awaiting return of the Easter Regional deposit due to their under staffing.

#### **NABC 2024**

Darlene Scott continues to follow up with ACBL but currently no decisions are being made.

### **CBF Committee Update**

Darlene Scott reported on the three (3) meetings held to-date and a discussion ensued.

### **Data on Unit 166 Roles Update**

Denise Donovan provided role descriptions collected to-date. Once completed, it will be added to the Red Book.

### **Honorariums:**

**Motion** by Denise Donovan, seconded by David McCrady *to award Andy Risman an honorarium of \$1,500 for serving as Treasurer. Carried*

**Motion** by Darlene Scott, seconded by Denise Donovan *to award Martin Hunter an honorarium of \$1,100 for serving as Webmaster. Carried*

### **Kibitzer Update**

David McCrady reported on the new magazine style of the Fall issue. He recommended eliminating the paper format as the individual responsible does not wish to continue as interest is minimal. It was agreed that the paper option is to be eliminated.

Andy Risman reported that Andy Stark would like an article from a Unit for each edition. Denise offered to represent the Unit for the next issue.

Andy Risman suggested hiring an individual to sell advertising on a 100% commission basis. A candidate was mentioned. A discussion followed.

**Motion** by Darlene Scott, seconded by David McCrady *to hire a salesperson for advertising from new customers, on a 100% commission basis at a rate of 25% of pre-HST revenue for up to one (1) year [specifically four (4) Kibitzer issues] and 10% of pre-HST revenue thereafter. Carried*

### **School & Youth Bridge**

Michael Yang reported on the on-line youth bridge practice, tournaments, and friendly international games. Efforts are being made to reach out to schools, especially in view of reduced sports activities.

### **Association Reports**

Michael Kammermayer (COBA) reported that virtual games are running well; the March tournament is expected to be canceled.

Denise Donovan (CVBA) reported that the amalgamated virtual club has a loyal following with limited attendance and no overhead. For all the virtual games, the club directors are waiving their fees and profits are being donated to a hospital to assist front line workers. Club managers are to meet in the fall to re-assess. A mentoring program ran through the summer months and will evolve to a "Relaxed Game" online in the fall.

### **Next Meeting**

Saturday January 9, 2021 at 9:00am by video conference. The AGM is to follow at 11:30am.

### **Adjournment**

There being no further business, the meeting adjourned at approximately 10:30 am.