

MINUTES of a meeting of Unit 166 Board of Directors held on Saturday January 9, 2016 at 11 a.m. at the Toronto Sectional, Holiday Inn, Yorkdale.

Present:	Flo Belford	Sharon Berghaus
	Carol Bongard	Lane Byl
	Lee Daugharty	David Halasi
	Wiebe Hoogland	Chris Loat
	David McCrady	Chuck Renaud
	Andy Risan	Dee Nevett (Secretary)
	Ina Demme (NABC Chair)	Gary Westfall (Accountant)
Regrets:	Paul Cronin	Michael (Li Zhang) Yang

Minutes – September 5, 2015

Motion by Wiebe Hoogland, seconded by Andy Risan

That the minutes of the September 5, 2015 meeting of Unit 166 Board of Directors, be approved.

Carried

Treasurer's Report

The Treasurer's Report to November 30, 2015 and budget for the year ending August 31, 2016, circulated by Andy Risan were presented. He noted that the Niagara Regional had not produced the income anticipated, and at the end of November the advances for Niagara had not been received back. Sharon Berghaus suggested that large purchases should be put on hold until the Unit's balances recover.

Motion by Wiebe Hoogland, seconded by David McCrady

That the Treasurer's Report and budget be accepted, as presented.

Carried

Year End Statements at August 31, 2015

Gary Westfall presented his year end statements, pointing out that at year end there was an overdraft in the Canadian account, which has now been rectified by cashing a GIC. He commented that tournament reports received by the Board should include HST. He also mentioned that the Unit's net cost for the Kibitzer is \$5,000 per issue and less advertising revenue was now being received.

Motion by Andy Risman, seconded by Lee Daugharty

BE IT RESOLVED THAT *the statement of financial position of the Corporation as at August 31, 2015 and the statement of income and expenses and net assets and cash flows for the year ended on the said date, together with the accountant's review engagement report thereon be and the same are hereby approved and adopted.*

Carried

Remuneration for Accountant

Motion by Andy Risman, seconded by Chris Loat

that Gary Westfall be paid \$1,600 for his year-end review

Carried

Tournaments

Budgets:

St. Catharines – Weibe Hoogland advised that the US exchange rate had reduced the anticipated surplus from this tournament to \$8.00. There was general discussion regarding the ACBL charging for Canadian directors in US dollars. It was suggested that the entry fee be increased from \$12.00 to \$13.00, but Wiebe advised that advertising was already published, quoting the entry fee as \$12.00.

Motion by Lee Daugharty, seconded by Sharon Berghaus

that the budget for the St. Catharines Sectional be accepted as presented

Carried

Toronto Regional – David Halasi advised that while his budget anticipated a \$16 entry fee, there was no mention of the entry fee on advertising material. The final number will be determined closer to the date when the exchange rate is better known.

Motion by Lee Daugharty, seconded by David McCrady

that the budget for the Toronto Regional be accepted as presented.

Carried

Burlington IN – It was suggested that the \$15.00 entry fee was too high and a new budget should be requested. Lee Daugharty suggested \$13 and will email Michelle Ellis.

Motion by Lee Daugharty, seconded by Lane Byl

that the budget as presented for the new Burlington IN tournament be accepted subject to a reduction in the entry fee to \$13.00.

Carried

Hamilton Sectional – It was noted that this budget anticipates a \$12 entry fee.

Motion by Chris Loat, seconded by Wiebe Hoogland
that the budget for Hamilton, as presented, be accepted.

Carried

Reports

The report from the Labour Day tournament in 2015 was received. It was noted that Ann Shaw had volunteered to run it again in 2016, which was gratefully accepted.

Motion by Chuck Renaud, seconded by Lee Daugharty
that the report from the 2015 Labour Day Sectional be accepted.

Carried

The report for the 2015 Caledon East Sectional was received.

Motion by David Halasi, seconded by Andy Risman
that the report from the 2015 Caledon East Sectional be accepted.

Carried.

The report from the Niagara Regional was received. The Board asked that their thanks for running a successful tournament and cutting costs where necessary to Lorna and Bernie Johnson and John MacKay be recorded.

David Halasi suggested that consideration be given to not publishing a daily bulletin at future Regionals.

Motion by Wiebe Hoogland, seconded by David Halasi
that the report from the 2015 Niagara Regional be accepted.

Carried

Andy Risman presented the report on the Fall STaC and noted that the exchange rate for the sanction fee had hurt the profit.

Motion by Chris Loat, seconded by David McCrady
that the report on the Fall STaC be accepted.

Carried

The 2016 tournament schedule was received.

An email from ACBL outlining changes to financial procedures at tournaments was received.

A discussion ensued; attempting to develop a strategy regarding pricing at tournaments with the US exchange rate changes taking place. Various ideas were mentioned including paying the Directors directly in Canadian dollars; running tournaments through CBF; closely looking at

expenses line by line making tournaments a revenue generator; funding IN sections by getting speakers and extra prizes. It was agreed that this issue would be considered further at the next Board meeting.

299 Concerns

A memo had been received laying out certain concerns regarding a Unit IN tournament. The issues raised were noted and it was agreed to ask DICs to ensure there is one director or at least an experienced playing present to assist in all IN rooms. It was also agreed to ask ACBL to encourage directors to circulate throughout the room, and tournament chairs to attempt to ensure there is an adequate sound system at all locations.

NABC 2017

Ina Demme reported that ACBL were looking to increase their revenue from the 2017 NABC by anticipating entry fees of \$25 US, which at current rates would mean \$35 Cdn. She indicated the committee's concern that fees this high would stop the locals taking part in the tournament, hurting both Unit 166 and ACBL. For team entries, where it used to be \$120 per team the entry fee was now going to be charged per person, hurting teams with more than four members

Ina advised that her Committee was going to look further at exchange rates and the effect they have on Nationals, Regionals and Sectionals, and were following up on this issue with Paul Janicki.

Ina expressed the challenge of being 18 months out and trying to find ways to do fundraising and promotions. She advised that this summer Washington were selling T-Shirts at the Nationals creating awareness and revenue. The committee is considering doing something similar for Toronto at National and Regionals in the area. A raffle of a quilt is also anticipated along with other prizes (possibly entries). A City license to run a raffle is being obtained.

It was suggested that T-Shirts and/or hats could be sold at local clubs with 25% being given back to the club.

Consideration was also being given to selling naming rights to local events, noting National events cannot be named. The committee is also approaching local COs, and looking at getting more exposure through the website, Kibitzer and ACBL website.

It was suggested that consideration be given to holding Learn Bridge in a Day sessions before the Nationals for Units 166, 246 and 249.

Ina advised that she would have a schedule of planned honorariums for the next Board meeting.

Honorariums:

Motion by Chris Loat, seconded by Flo Belford

To award Ann Shaw an honorarium of \$750 for Chairing the Labour Day Sectional, and Lorna Johnson, John Mackay and Bernie Johnson \$2,000 for Chairing the Niagara Regional

Carried

Executive Session

Motion by David Halasi, seconded by Flo Belford

that the Board move into Executive Session.

Carried

Motion by David Halasi, seconded by Flo Belford

that the Board move out of Executive Session.

Carried

STaC Procedures

Motion by David Halasi, seconded the Andy Risman

that anyone with access to hand duplicating files for District 2 or Unit 166 STaCs be deemed ineligible to play and must submit names and sessions with access to DIC. This change to take effect July 1, 2016. Clubs are welcome to submit individual situations to the Board for consideration.

Carried

Note: This motion was subsequently rescinded at the May 14, 2016 Board Meeting

Awards

Andy Risman advised the Board of members nominated for the Kate Buckman Award and the Audrey Grant Award. The Board voted and the results were announced.

Kibitzer Review

David McCrady advised that the sub-committee had met on November 17. Andy Stark had put a survey into the Winter edition of the Kibitzer. Of the 82 returns 43 had indicated a preference for hard copy. It was noted that the Unit would experience dramatic savings if it was just published on line. Consideration could be given to charge members who request a printed copy.

Lee Daugharty queried whether club managers could send out the Kibitzer link to their members by email, and it might be possible to go back to four issues if on line.

Motion by Sharon Berghaus, seconded by Andy Risman
that the Kibitzer should be published on line and the committee should investigate the cost to print copies for members requesting printed versions.

Carried.

Lee Daugharty agreed to act as an advisor to the Committee.

Association Reports

CVBA. Lee Daugharty advised there was currently a bank balance of approximately \$2,450 and that a cheaper venue had been found for the Christmas Party. A new president had been elected for CVBA.

COBA. Chuck Renaud reported COBA was still working through its constitution problems.

NDBA. Chris Loat advised that the IN tournament in August had been successful and junior development had been the main focus and had resulted in new members. The NDBA president had resigned.

School Bridge

Flo Belford advised that the tournament will be held the Monday after March break and requested that \$1,500 cash advance be available to her.

Motion by Lee Daugharty, seconded by Chuck Renaud
that \$1,500 advance be available to Flo Belford, should she require it.

Carried

Next Meeting

Saturday May 14, 2016 at 1.30 p.m. at MO Bridge, 3105 Winston Churchill Blvd., Mississauga.

Adjournment

There being no further business, the meeting adjourned at 3 p.m.